



CANADIAN FERTILIZER INSTITUTE
INSTITUT CANADIEN DES ENGRAIS


CANADIAN FERTILIZER INFORMATION SYSTEM

Retail Sales Statistics Fertilizer Year ended June 30th, 2006 (Metric Tonnes)

Revised May 8, 2007

| FERTILIZER MATERIAL | BRITISH COLUMBIA | ALBERTA [Incl. Peace River BC] | Saskch- ewan | MANITOBA | Total Western Canada | ONTARIO | QUEBEC | ATLANTIC | TOTAL |
|-----------------------------------|------------------|-----------------------------------|-----------------|---------------|----------------------------|---------------|---------------|---------------|----------------|
| NITROGEN | | | | | | | | | |
| Urea | 19098 | 506308 | 498344 | 188906 | 1212656 | 199645 | 73859 | 9972 | 1496132 |
| Ammonium Sulphate | 6967 | 153333 | 117316 | 59151 | 336767 | 11959 | 7271 | 6226 | 362223 |
| Ammonium Nitrate | 69 | 5522 | 45 | 430 | 6066 | 15169 | 74138 | 43720 | 139093 |
| Anhydrous Ammonia | 2764 | 143277 | 150866 | 152374 | 449281 | 26731 | 5094 | | 481106 |
| Nitrogen Solution | 2180 | 44952 | 294370 | 151895 | 493397 | 164258 | 47845 | 11427 | 716927 |
| TOTAL NITROGEN | 31078 | 853392 | 1060941 | 552756 | 2498167 | 417762 | 208207 | 71345 | 3195481 |
| PHOSPHATE | | | | | | | | | |
| Monoammonium Phosphate | 7385 | 297237 | 372319 | 177406 | 854347 | 101430 | 16847 | 2280 | 974904 |
| Ammonium Polyphosphate | 454 | 8510 | 25884 | 14016 | 48864 | 1519 | 642 | 0 | 51025 |
| Diammonium Phosphate | | | | 23 | 23 | 11748 | 55460 | 41258 | 108489 |
| TOTAL PHOSPHATE | 7839 | 305747 | 398203 | 191445 | 903234 | 114697 | 72949 | 43538 | 1134418 |
| POTASH | | | | | | | | | |
| Muriate of Potash | 8081 | 77801 | 37925 | 53302 | 177109 | 120739 | 76806 | 38904 | 413558 |
| OTHER FERTILIZER MATERIALS | 2252 | 9515 | 59090 | 40456 | 111313 | 32960 | 18548 | 14677 | 177498 |
| TOTAL FERTILIZER MATERIALS | 49250 | 1246455 | 1556159 | 837959 | 3689823 | 686158 | 376510 | 168464 | 4920955 |

Other Fertilizer Materials includes phosphate and sulphur solutions, mixed fertilizer materials and elemental sulphur fertilizers

| CANADIAN FERTILIZER INFORMATION SYSTEM | | | | | | | | | |
|---|---|--|--------------|----------|----------------------|---------|--------|----------|-----------|
|  CANADIAN FERTILIZER INSTITUTE INSTITUT CANADIEN DES ENGRAIS | Retail Sales Statistics | | | | | | | | |
| | Fertilizer Years ended Jun 2006 and 2005 (Metric Tonnes) | | | | | | | | |
| NUTRIENT | BRITISH COLUMBIA | ALBERTA <small>incl. Peace River BC</small> | Saskatchewan | MANITOBA | Total Western Canada | ONTARIO | QUEBEC | ATLANTIC | TOTAL |
| NITROGEN | | | | | | | | | |
| 2006 | 14,115 | 430,970 | 512,685 | 292,904 | 1,250,674 | 181,883 | 75,752 | 31,636 | 1,539,945 |
| 2005 | 21,332 | 432,847 | 540,618 | 264,500 | 1,259,297 | 145,803 | 95,961 | 38,389 | 1,539,450 |
| Percent change | -33.8% | -0.4% | -5.2% | 10.7% | -0.7% | 24.7% | -21.1% | -17.6% | 0.0% |
| PHOSPHATE | | | | | | | | | |
| 2006 | 4,169 | 154,484 | 198,683 | 95,253 | 452,589 | 58,199 | 34,685 | 20,473 | 565,946 |
| 2005 | 10,213 | 161,052 | 224,600 | 106,600 | 502,465 | 55,843 | 37,995 | 14,033 | 610,336 |
| Percent change | -59.2% | -4.1% | -11.5% | -10.6% | -9.9% | 4.2% | -8.7% | 45.9% | -7.3% |
| POTASH | | | | | | | | | |
| 2006 | 1,985 | 23,528 | 15,292 | 27,259 | 68,064 | 79,643 | 46,852 | 24,641 | 219,200 |
| 2005 | 7,864 | 66,108 | 36,942 | 48,168 | 159,082 | 101,576 | 45,989 | 24,933 | 331,580 |
| Percent change | -74.8% | -64.4% | -58.6% | -43.4% | -57.2% | -21.6% | 1.9% | -1.2% | -33.9% |
| SULPHUR | | | | | | | | | |
| 2006 | 718 | 33,993 | 38,000 | 23,014 | 95,725 | 9,423 | - | 2,464 | 107,612 |
| 2005 | 3,839 | 41,800 | 43,317 | 22,386 | 111,342 | 8,949 | - | 2,749 | 123,040 |
| Percent change | -81.3% | -18.7% | -12.3% | 2.8% | -14.0% | 5.3% | N/A | -10.4% | -12.5% |

Source: CFI and AFI



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CANADIAN FERTILIZER INFORMATION SYSTEM

Retail Sales Statistics Fertilizer Year Ended June 30th 2005 and 2004 (Metric Tonnes)

| NUTRIENT | BRITISH COLUMBIA | ALBERTA [Incl. Peace River BC] | SASKATCH- EWAN | MANITOBA | Total Western Canada | ONTARIO | QUEBEC | ATLANTIC | TOTAL |
|------------------|------------------|-----------------------------------|-------------------|----------|----------------------------|---------|--------|----------|-----------|
| NITROGEN | | | | | | | | | |
| 2005 | 21,332 | 432,847 | 540,618 | 264,500 | 1,259,297 | 145,803 | 95,961 | 38,389 | 1,539,450 |
| 2004 | 22,451 | 452,843 | 559,042 | 315,366 | 1,349,702 | 171,765 | 97,197 | 40,876 | 1,659,540 |
| Percent change | -5.0% | -4.4% | -3.3% | -16.1% | -6.7% | -15.1% | -1.3% | -6.1% | |
| PHOSPHATE | | | | | | | | | |
| 2005 | 10,213 | 161,052 | 224,600 | 106,600 | 502,465 | 55,843 | 37,995 | 14,033 | 610,336 |
| 2004 | 8,750 | 174,425 | 236,570 | 123,381 | 543,126 | 80,368 | 38,374 | 14,572 | 676,440 |
| Percent change | 16.7% | -7.7% | -5.1% | -13.6% | -7.5% | -30.5% | -10.0% | -3.7% | |
| POTASH | | | | | | | | | |
| 2005 | 7,864 | 66,108 | 36,942 | 48,168 | 159,082 | 101,576 | 45,989 | 24,933 | 331,580 |
| 2004 | 8,132 | 61,400 | 43,033 | 44,774 | 157,339 | 117,975 | 47,851 | 26,503 | 349,668 |
| Percent change | -3.3% | 7.7% | -14.2% | 7.6% | 1.1% | -13.9% | -4.1% | -5.9% | |
| SULPHUR | | | | | | | | | |
| 2005 | 3,839 | 41,800 | 43,317 | 22,386 | 111,342 | 8,949 | - | 2,749 | 123,040 |
| 2004 | 3,139 | 44,851 | 47,231 | 25,284 | 120,505 | 10,101 | - | 2,766 | 133,372 |
| Percent change | 22.3% | -6.8% | -8.3% | -11.5% | -7.6% | -11.4% | n/a | -0.6% | |

CANADIAN FERTILIZER INFORMATION SYSTEM



Retail Sales Statistics Fertilizer Year Ended June 30th 2004 and 2003 (Metric Tonnes)

| NUTRIENT | BRITISH COLUMBIA | ALBERTA [Incl. Peace River BC] | SASKATCH- EWAN | MANITOBA | Total Western Canada | ONTARIO | QUEBEC | ATLANTIC | TOTAL |
|------------------|------------------|-----------------------------------|-------------------|----------|----------------------------|---------|--------|----------|-----------|
| NITROGEN | | | | | | | | | |
| 2004 | 22,384 | 452,843 | 559,042 | 315,366 | 1,349,635 | 170,170 | 96,132 | 33,975 | 1,649,912 |
| 2003 | 21,907 | 420,347 | 564,194 | 333,866 | 1,340,314 | 173,013 | 95,354 | 34,307 | 1,642,988 |
| Percent change | 2.2% | 7.7% | -0.9% | -5.5% | 0.7% | -1.6% | 0.8% | -1.0% | 0.4% |
| PHOSPHATE | | | | | | | | | |
| 2004 | 8,750 | 174,425 | 236,570 | 123,381 | 543,126 | 80,368 | 36,658 | 25,663 | 685,815 |
| 2003 | 7,736 | 155,750 | 235,318 | 128,209 | 527,013 | 63,797 | 39,104 | 26,381 | 656,295 |
| Percent change | 13.1% | 12.0% | 0.5% | -3.8% | 3.1% | 26.0% | -6.3% | -2.8% | 4.5% |
| POTASH | | | | | | | | | |
| 2004 | 8,132 | 61,400 | 43,033 | 44,774 | 157,339 | 117,975 | 47,852 | 26,615 | 349,781 |
| 2003 | 6,877 | 58,023 | 37,447 | 48,812 | 151,159 | 107,671 | 50,001 | 27,083 | 335,914 |
| Percent change | 18.2% | 5.8% | 14.9% | -8.3% | 4.1% | 9.6% | -4.3% | -1.7% | 4.1% |
| SULPHUR | | | | | | | | | |
| 2004 | 3,063 | 44,851 | 47,231 | 25,284 | 120,429 | 10,101 | - | 2,878 | 133,408 |
| 2003 | 3,335 | 38,402 | 52,487 | 28,204 | 122,428 | 9,474 | - | 2,549 | 134,451 |
| Percent change | -8.2% | 16.8% | -10.0% | -10.4% | -1.6% | 6.6% | | 13 | -0.08% |

Source: CFI, AFI and QFMA

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